

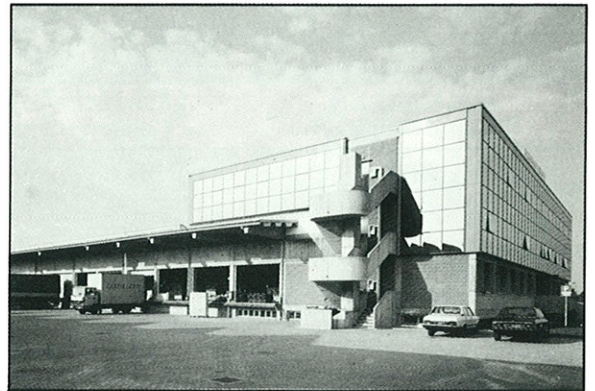
**LEMAN Limited**  
 Regd. No. 1032653 (England)  
 Regd. Office: Northside Road, Bradford  
 Tel: 0274-575644. Telex: 517304.

No. 9

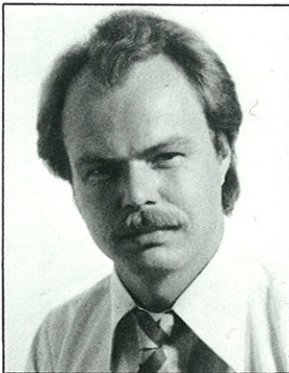
June 1985

## COLLABORAZIONE

Agreement has been reached with ITALIAN FORWARDER, SOCIETE TRASPORTI, CASTELLETTI to provide UK Importers based in the North of England with a weekly groupage service from all Italian Industrial centres. CASTELLETTI's 21 offices will participate in the service with co-ordination via Mr. Lodovico Fasana based at the Como Office. Cargo will be collected from Italian manufacturers every Thursday, transport by 12 metre trailer, with breakbulk and distribution from BRADFORD every Monday. CASTELLETTI, established in 1936, is one of Italy's leading freight forwarders, with road and rail services to all European countries.



## U.K. Activity Manager-Sweden.



In identifying the need to develop further certain Overseas markets, ACTIVITY MANAGERS have been selected from the existing Swedish Management team. Each Activity Manager being responsible for the operating and development of their service, including co-ordination of the various

Swedish Offices involved in the traffic and more importantly personal contact to the Overseas Agents.

Mr Anders Lamberthz, pictured above, is responsible for the U.K. traffic.

P.S. Is that a hint of a smile?

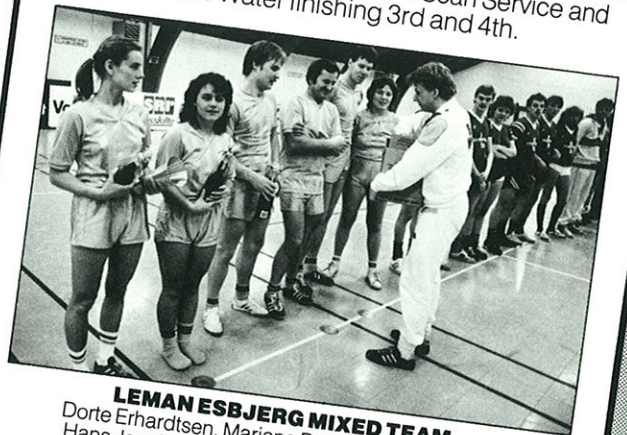
## Trading Conditions.

On the 1st January 1985 we adopted the Standard Trading Conditions of the Institute of Freight Forwarders, conditions which have been compiled taking account of modern trading and legislation offering the following benefits:

- Clearly defining the role of the Forwarder.
- Firmly stating the respective obligation and undertakings of both the Forwarder and the customer.

## Mixed success in Esbjerg!

The LEMAN ESBJERG Football team won the Forwarding Agents Cup beating the team representing AB Shipping in the Final. Thanks to the efforts from our Ladies they left Scan Service and Blue Water finishing 3rd and 4th.

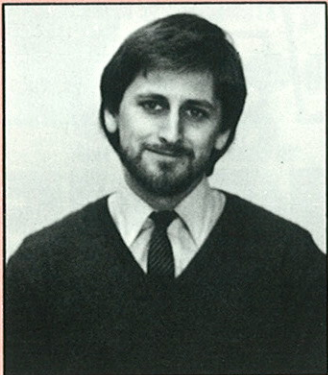


**LEMAN ESBJERG MIXED TEAM**  
 Dorte Erhardtson, Mariane Bøllund, Hans Larsen, Hans Jacobsen, Henrik Obelitz and Karin Olsen.

- Increasing the Forwarders Liability – Compensation for loss or damage to goods being calculated on the value of the goods or at the rate of two Special Drawing Rights (SDR's) per kilo of gross weight, whichever shall be the least. The SDR conversion rate being shown daily in the FINANCIAL TIMES. The SDR conversion rate is around 75p. converting to £1500 per tonne.



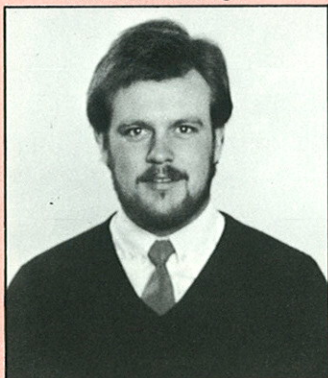
## People



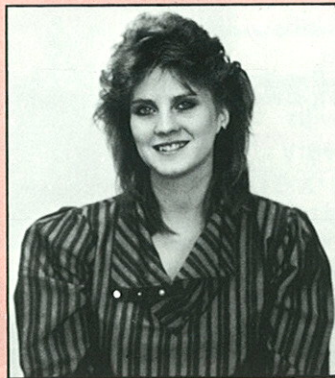
JAN MØLLER.  
General Manager



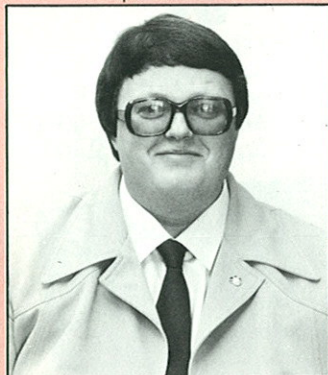
LISA McPHERSON.  
Customer Service



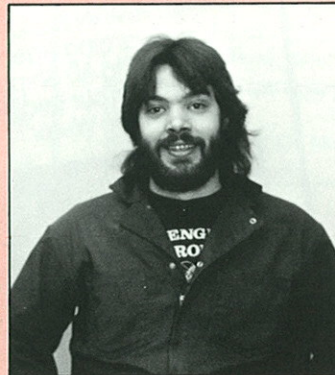
JAN GREIS.  
Import Traffic



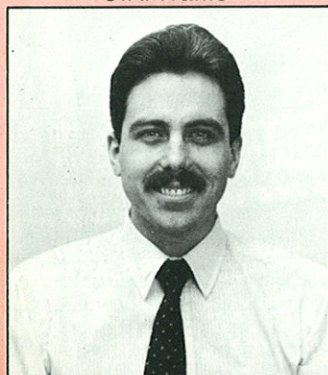
LISA HEIM.  
Customer Service



LEIF ELMSTRØM.  
U.K. Traffic



WILLIAM BAKER.  
Terminal

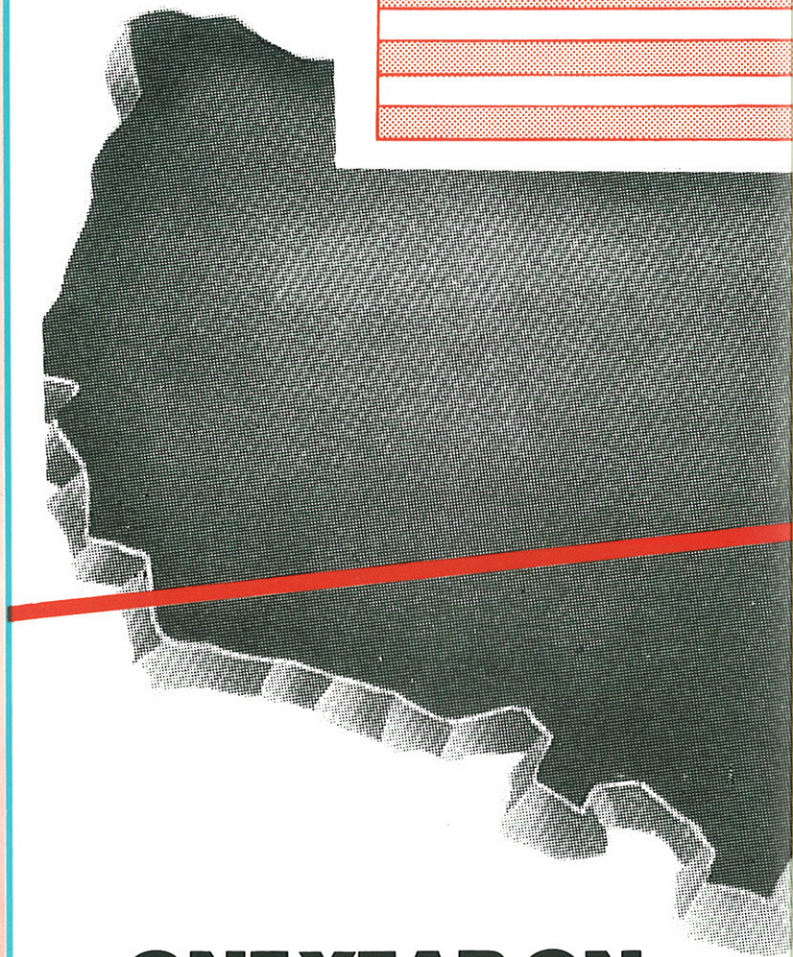
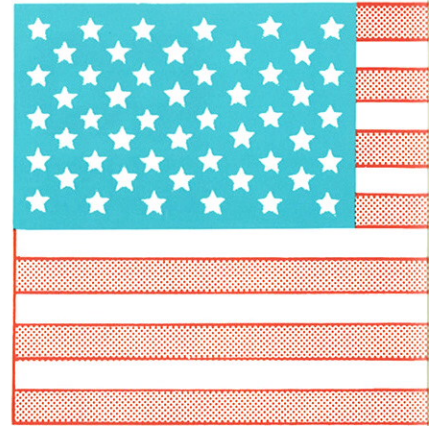


DICK SANTAMARIA.  
Customs Clearance



COLEEN SHAUGHNESSY.  
Secretary

# SPOTLIGHT WINDSOR LOCKS



## ONE YEAR ON.

**JANUARY 1984** – Branch established at 70 King Spring Road, Windsor Locks. A staff of only two in rented facilities.

**JUNE 1984** – Client demand outstripping facilities – additional warehouse space and new staff engaged. At the same time decision taken to build own terminal and office facilities.

**SEPTEMBER 1984** – Commenced building new terminal – cargo overflow housed in temporary facilities.